

Ready to reshape the way the global yacht charter industry operates? Join a dynamic, fast-growing specialist insurance provider with global reach and a deep passion for innovation and entrepreneurship. Come on board – join the crew!

Since 1999, we have been insuring high-quality sailing and motor yachts worldwide, from day sailors to America's Cup racers. With our expertise and solution-oriented approach, we have established ourselves as one of the leading providers globally, earning the trust of more and more yacht owners and fleet operators.

As a trusted partner of the international yacht charter community, we provide insurance solutions, marketing products and technology that create win-win oriented partnerships with charter agencies and charter fleet operators worldwide.

Our crew consists of thirty customer-focused and highly motivated members. To meet the growing demand for our insurance solutions and seize further growth opportunities, we are looking to strengthen our team with the following position:

Business Development Manager Charter Insurance (m/f/x)

Your Tasks

- Build new relationships with the yacht charter industry
- Develop existing partnerships with charter agencies and fleet operators
- Develop and refine our marketing and communication strategy
- Participate in international Yacht Charter Trade Shows and present Sealogy

Your Profile

- Profound experience and network in the yacht charter industry
- A university degree is welcome but not essential – experience and commitment matter
- Fluent in English and ideally in German, both written and spoken
- Excellent networking and communication skills with a professional demeanor

Our Offer

- Full ownership of a global product line and the chance to shape its strategic direction
- An exciting and multifaceted role in a dynamic and professional work environment
- Significant potential for professional growth in various disciplines
- Business trips to the most interesting destinations and events
- Attractive compensation and appealing working conditions

Questions?

Feel free to give us a call, and we can discuss whether we're a good fit.
Your contact: Daniel Hoffmann Phone: +49 170 907 8358

Interested?

Just drop us an email to crew@sealogy.com.

Your CV or LinkedIn profile is all it takes to set sail on what might become the most exciting chapter of your professional journey.

We look forward to hearing from you!